

### Training Sources (as of Dec 2000)

Subject		Recommendation Center	Date	Company name; contact; address; phone; email etc.	Comment
1	COTR Basic (3-day)	DFRC	Feb-00	(Tony Weeks) Darrell Fung, Program Manager, Graduate School, USDA, 120 Howard St, Suite 200, San Francisco, CA, 94105; (415) 281-7022. For other contacts nationwide call (888) 744-GRAD or visit their website at: <a href="http://www.grad.usda.gov">http://www.grad.usda.gov</a>	Participants liked case studies; Eval. scores very high for course effectiveness (4.9/5.0) & meeting participant needs (4.6/5.0).
2	COTR Basic (3-day)	DFRC	Feb-00	(Kerry Bowles) Darrell Fung, Program Manager, Graduate School, USDA, 120 Howard St, Suite 200, San Francisco, CA, 94105; (415) 281-7022. For other contacts nationwide call (888) 744-GRAD or visit their website at: <a href="http://www.grad.usda.gov">http://www.grad.usda.gov</a>	Participants evaluated course & instructor high 4. Kudos for instructor knowledge & encouragement of participation.
3	COTR	SSC	2000	Don Beran; Management Concepts, Inc., 8230 Leesburg Pike, Suite 800, Vienna, VA 22182; (703) 790-9595 [790-1371 fax]; <a href="http://www.managementconcepts.com">www.managementconcepts.com</a>	Feedback all positive.
4	COTR Qualifications (1-day)	GSFC	2000	Lynn Donnelly; 14325 Old Bond St, Chesterfield, VA 23832; (800) 639-7091 [fax (800) 639-7094]; <a href="mailto:LMDonnelly@aol.com">LMDonnelly@aol.com</a>	GSFC is very satisfied with this source.
5	Contract Management for COTRs (3-day)	GSFC	2000	Management Concepts, Inc, 8230 Leesburg Pike, Vienna, VA 22182; (703) 790-9595 [fax 790-1371]; <a href="http://www.managementconcepts.com">www.managementconcepts.com</a>	GSFC is very satisfied with this source.
6	COTR Basic (3-day)	JSC	2000	Tony Peguese; Atlantic Management Center, Inc, 6066 Leesburg Pike, Suite 700, Falls Church, VA 22041; (703) 256-0509 [fax 256-7052].	Tony has received excellent reviews & does an excellent job; assigns questions to groups to discuss & present to class
7	COTR Refresher (3-hr)	JSC	2000	Tony Peguese; Atlantic Management Center, Inc, 6066 Leesburg Pike, Suite 700, Falls Church, VA 22041; (703) 256-0509 [fax 256-7052].	Tony has received excellent reviews & does an excellent job; JSC runs 2 sessions of this class in one day
8	COTR Basic (2-day)	DFRC ARC	Feb-98 2000	Walter Kalman; Kalman & Company, Inc, 5 Koger Center, Suite 216, Norfolk, VA 23502; (757) 461-4292 [fax (757) 462-3832]; <a href="http://www.kalmanco.com">www.kalmanco.com</a> ; <a href="mailto:walter@kalmanco.com">walter@kalmanco.com</a>	DFRC - Instructor very knowledgeable & good speaker; lots of real world examples; ARC - Good instructor, materials not current (Kalman wants to be paid to update materials)
9	COTR Basic (2-day)	ARC MSFC	2000	Phil Taylor; Brewer-Taylor Associates, P.O. Box 21633, Chattanooga, TN 37424-0633; (423) 490-0928 [fax (423) 878-1238]; <a href="mailto:btassociates@msn.com">btassociates@msn.com</a>	ARC - Participants complained that course resembled a basic contracting course & didn't cover COTR issues; MSFC - Does an adequate job, but material not always current.
10	Quality Assurance Evaluator Training (3-day)	SSC	1999	Ed St. Germain & Bob Mechalski; EMR, 1901 N. Ft. Myer Drive, Suite 1016, Arlington, VA 22209; (703) 276-9673 [fax 790-1371]	Feedback all positive.
11	PBC Workshop (3-day)	SSC	Nov-00	Stephen Stryker; Stryker Associates, 3826 Park Lane Drive, Rockville, MD 20853; (301) 924-2152 [fax (520) 563-1218]	Stephen Stryker was ill, so Gerry Hoffman, CARTE, taught in his place. The course was useful, altho' Hoffman spent more time on a PBC tutorial & less on working the SOW than Stryker had planned to. [Sue Dupuis can provide more info (228) 688-3683]
12	Writing SOWs for PBC Contracts (2-day)	GRC	Feb-00	Ivy Hooks; Compliance Automation, Inc, 26254 IH-10 West, Suite 115, Boerne, TX 78006; (830) 249-0308 [fax 249-0309]; <a href="mailto:ivyh@complianceautomation.com">ivyh@complianceautomation.com</a>	Excellent course. Geared for technical personnel; instructor has worked at NASA & very skilled at communicating w/technical personnel; covers fundamentals on how to craft a PBC SOW
13	Drafting a PBC Surveillance Plan (2.5-day)	JSC MSFC		Bettie Meikle; Advanced Systems Development, 2800 Shirlington Rd, Suite 800, Arlington, VA 22206-3601; (703) 998-3900	JSC spreads the course over a week to allow participants to spend 1/2 days at their desks & to allow time for them to process the ideas/info. She starts course by working with SOW/rqmts language to ensure it's PBC. Course is excellent.
14	PBC (2-day)	ARC	1999	Walter Kalman; Kalman & Company, Inc, 5 Koger Center, Suite 216, Norfolk, VA 23502; (757) 461-4292 [fax (757) 462-3832]; <a href="http://www.kalmanco.com">www.kalmanco.com</a> ; <a href="mailto:walter@kalmanco.com">walter@kalmanco.com</a>	Very good class; expensive.

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15	Simplified Acquisition Procedures (5-day)	GRC	Feb-00	Bill Giller; Management Concepts, Inc, 8230 Leesburg Pike, Vienna, VA 22182; (703) 790-9595 [fax 790-1371]; www.managementconcepts.com	Instructor & course were well-received; Challenging course--test at end; Too basic for 1100 series--great for those with no procurement experience (e.g., training personnel, secretaries, etc.)
16	Professionalism in Procurement	JSC	Jan-01	Tony Peguese; AMCI	Excellent offering; can teach 150 at a time; covers CO and COTR roles and responsibilities and monitoring PBC Contracts.
17	Federal Contracting Basics (5-day)	GRC	Sep-00	Michael Hayden; ESI International, Suite 800, 4301 Fairfax Dr, Arlington, VS 22203; (703) 558-3000 [fax 558-3001]; www.esi-intl.com	Good course. Geared for those w/no procurement experience (e.g., COTRs & technical personnel)
18	Simplified Acquisitions (5-day)	LaRC	Nov-97	David Houseman; Houseman and Associates, 4644 Timber Ridge Dr, Dumfries, VA 22026; (703) 690-4105	Very good class and facilitator. Attendees felt they learned a lot.
19	Advanced Simplified Acquisition Procedures (3-day)	GRC	Jun-97	David Houseman; Houseman and Associates, 4644 Timber Ridge Dr, Dumfries, VA 22026; (703) 690-4105	Course was excellent (out of 5 points, ratings were overall: 4.6; instructor: 4.92; text: 4.6). Class included purchasing agents as well as some contract specialists. Even senior purchasing agents felt the course was useful & that they gained a lot of good information.
20	Socio-Economic Procurement as a Business Imperative (1-day)	GRC	Dec-99	Reginald Williams; 111 Petrol Pointe, Suite 204, Peachtree City, GA 30269; (770) 631-3633 [fax (770) 487-0765].	Good course. Geared for technical managers. More philosophical (why socio-economic programs are a good thing) than practical application.
21	Source Selection Evaluation Board (4-day)	GRC	Aug-00	Linda Tenney & Joe Annandona; Training Resource Consultants, Inc, 66 Pasture Rd, Poquoson, VA 23662; (757) 868-3985 [fax 868-0273].	Course received very positive comments from participants, some of whom were procurement people. People felt that Linda and Joe did an excellent job. The course included a lot of practical information, & instructors demonstrated a good knowledge of NASA source evaluation practices.
22	SEB (5-day)	MSFC	Aug-00	Hamp Wilson; 5064 Tallow Point, Talahassee, FL 32308; (904) 668-2708	No evaluation forms in the file; however, MSFC has used Hamp Wilson for SEB training on several occasions.